

NDA Current Membership as of 11/10/2010

COMPANY	LAST	FIRST	JOB TITLE	ADDRESS 1	ADDRESS 2	CITY	ST	ZIP	PHONE	WEBSITE	CO CATEGORY
	Noyes	Charles		31 Abrahamson Road		Gray	ME	04039			
ADM/Matsutani, LLC	Tran	Tu	USA NE Manager	PO Box 37		N. Granby	CT	06060	(860) 413-9922	www.fibersol2.com	
ADP Small Business Services	Lukasiewicz	Mark	Senior District Manager	8035 Fir Drive		Clay	NY	13041	(315) 254-6699	www.adp.com	
Agri-Dairy Products, Inc.	Reeves	Frank		3020 Westchester Ave	Suite #308	Purchase	NY	10577	(914) 697-9580		
Agri-Mark Cooperative, Inc.	Little	Gloria	Transportation Administrator	PO Box 5800		Lawrence	MA	01841	(978) 687-4926	www.agrimark.net	2 Milk Distributor, 3 Cheese Manufacturer, 8 Dairy Cooperative
Agri-Services Agency	Wallace	David	Director of Captive Services	5001 Brittonfield Parkway	PO Box 4910	Syracuse	NY	13221-4910	(315) 433-0100	www.agri-servicesagency.com	20 Services
Alex C. Fergusson, Inc. (AFCO)	Hinkle	Mike	CEO	5000 Letterkenny Road	Suite 220	Chambersburg	PA	17201-8384	(800) 345-1329		
Alfa Laval Inc.	Loscalzo	Joseph	Sales Manager	2096 Valley View Way		Landsdale	PA	19446	(610) 584-3510	www.alfalaval.com	
All Star Dairy Association, Inc.	Sterne	Jeff	Executive Director	PO Box 911050		Lexington	KY	40591-1050	(859) 255-3644	www.allstardairy.com	12 Distribution & Transportation, 13 Ingredients, 14 Other Related Supplies, 15 Packaging Equipment & Materials, 16 Processing Equipment & Supplies, 17 R & D Quality Control, 19 Sanitation & Maintenance, 20 Services, 21 Other
Allen Flavors, Inc	Moran	Joe	Vice President of Sales & Marketing	23 Progress Street		Edison	NJ	08820-1102	(908) 561-5995	www.allenflavors.com	13 Ingredients
All-Freight LLC	Davis	Gary	President, Owner	PO Box 1044	2920 Burkesville Road	Glasgow	KY	42142	(270) 678-8919	www.all-freight.com	21 Other
ALNYE Trucking	McConnell	Barney	Milk Manager	PO Box 1118		Moravia	NY	13118	(315) 497-3329	www.alnyetrucking.com	9 Bulk Tank Hauler
American Conveyor	Plasse	Michel	President	1819 Flushing Ave		Ridgewood	NY	11385	(718) 386-0480	www.amerconveyor.com	20 Services, 21 Other
American Dairy Assoc. & Dairy Council, Inc.	Suppes	Dave	Director of Retail Services	Interstate Place 2	100 Elwood Davis Road	N Syracuse	NY	13212	(315) 472-9143	www.adadc.com	20 Services, 21 Other
API Heat Transfer	Fryer	Melissa	Sanitary PHE Market Manager	2777 Walden Ave		Buffalo	NY	14225	(716) 684-6700	www.apiheattransfer.com	
Aromatics & Flavors Inc.	Spence	David	President	125 Midwest Road		Ontario		M1P 3A6	(416) 759-1600		
Atlas Automation & Atlas Process Systems	Scarfone	Joseph	President	2450 W Ridge Road, Suite 300		Rochester	NY	14626	(585) 227-1110	www.atlas-automation.com	
ATS Engineering	Subryan	Anthony	General Manager and CEO	104 Hedgedale Road		Brampton	ON	L6T 5L2	(905) 457-2871	www.atseng.ca	15 Packaging Equipment & Materials
Baer & Associates, Inc.	Butler	Bob	National Account Manager, Packaging	617 Rockland Drive		Pittsburg	PA	15239-2057	(412) 798-2633	www.baerandassociatesinc.com	15 Packaging Equipment & Materials
Basic Chemical Solutions, LLC	Derway	James	Consultant	301 Greenfield Ave		Ballston Spa	NY	12020	(518) 728-8804	www.basicllc.com	
Basic Chemical Solutions, LLC	Young	Brian		61 Gates Avenue		Geneva	NY	14456-	(315) 789-3054		
Berkshire Dairy & Food Products, LLC	Mills	Dale	Sales Manager	1258 Penn Ave		Wyomissing	PA	19610-	(610) 378-9999	www.berkshiredairy.com	20 Services, 21 Other
Berry Plastics, Inc.	Palerino	Paul	Plant Manager	1500 Milton Ave		Solvay	NY	13209-	(315) 484-4444	www.berryplastics.com	15 Packaging Equipment & Materials
Blackhawk Molding Co., Inc.	Scholz	Jerry	Sales Manager	120 Interstate Road		Addison	IL	60101	(630) 543-3900		

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Breyer's Yogurt Company	Muncy	Craig	Product Development Director	North Lawrence Dairy Inc.	22 County Route 52	North Lawrence	NY	12967	(315) 389-5111	www.breyersyogurt.com	7 Cultured Product Manufacturer
Brondi & Associates	Brondi	Bertrand	Sales Representative	624 Route 208		Franklin Lakes	NJ	07417	(551) 579-0054		
Bruns Bros. Process Equipment	Zabilansky	Bebe	Sales Manager	108 Jeffrey Lane		Perkinsville	VT	05151-0943	(207) 210-6226	www.brunsbros.com	16 Processing Equipment & Supplies, 20 Services
Bulldog Automation	Bouchard	Kevin	Vice President	653 Riverside Street		Portland	ME	04103	(207) 772-9561	www.bulldogautomation.com	21 Other
Burch Bottle & Packaging Inc.	Darragh	Kevin	VP Dairy Packaging	430 Hudson River Road		Waterford	NY	12188	(800) 903-2830	www.burchbottle.com	
Burd & Fletcher	English	Allen	Eastern Region Manager	2132 Lamplight Drive		Marietta	GA	30062-	(816) 257-3422	www.burdfletcher.com	
Burns Cascade	Pinto	Randy	Director of Sales	400 Leavenworth Ave		Syracuse	NY	13204	(315) 422-0261	www.burnscascade.com	14 Other Related Supplies, 16 Processing Equipment & Supplies, 17 R & D Quality Control
Byrne Dairy, Inc.	Prendergast	David		PO Box 176		Lafayette	NY	13084	(315) 475-2111		1 Milk Processor, 10 Retailer, 2 Milk Distributor, 5 Ice Cream Manufacturer, 6 Ice Cream Distributor, 7 Cultured Product Manufacturer
C J Irwin Co., Inc.	Irwin III	Dan	President	4498 Main Street		Buffalo	NY	142263826	(716) 839-1015	www.cjirwin.com	
Caledonia Haulers LLC	Gavin	Dennis	President	420 West Lincoln Street		Caledonia	MN	55921	(507) 725-9000	www.caledoniahaulers.com	
Cargill	Funk	Steve	Sr. Acct. Mgr.	PO 1609	620 Progress Avemie	Waukesha	WI	53187-1609	(262) 549-2529	www.cargill.com	
Carmi Flavors & Fragrances Co., Inc.	Ritenburg, III	Bruce	Sales	10 W. Beach Road		Dunkirk	NY	14048	(716) 366-1350	www.carmiflavors.com	13 Ingredients
Celebration Foods-Carvel Corp.	Boulanger	Liz	Dir. Operations Planning/Purchasing	263 Myrtle Street		New Britain	CT	06053	(860) 827-8000	www.celebrationfoods.com	5 Ice Cream Manufacturer
Chem Serve	Hastings	Pat		PO Box 189		Birdsboro	PA	19508	(610) 327-3888		19 Sanitation & Maintenance
Choice Chemical, Inc.	Shepard	Conrad	VP Operations	545 Route 54		Pennellville	NY	13132	(315) 695-4165	www.choicechemical.com	19 Sanitation & Maintenance
CHR Hansen, Inc.	Dika	John	Eastern Regional Manger	333 Marcy Street		Portsmouth	NH	03801	(603) 433-0251	www.chr-hansen.com	13 Ingredients
Classic Sales LLC	Mellish	Peter	President	2400 Lemoine Ave	Suite 205	Fort Lee	NJ	07024	(201) 585-7912		
Clear Lam Packaging Inc.	Boults	George	Regional Sales Manager	1 Spring Hill Road		Annandale	NJ	08801	(908) 730-0145	www.clearlam.com	15 Packaging Equipment & Materials
Clofine Dairy & Food Products, Inc.	Smith	Frederick	President/CEO	PO Box 335	1407 New Road	Linwood	NJ	08221	(609) 653-1000	www.clofinedairy.com	12 Distribution & Transportation, 13 Ingredients, 14 Other Related Supplies, 2 Milk Distributor
Concord Foods, Inc.	Oringer	Roderick	National Sales/Marketing Manager Oringer Div.	10 Minuteman Way		Brockton	MA	02301	(508) 580-1700	www.concordfoods.com	13 Ingredients
Consolidated Container Co., LLC	Kruger	Conrad	NE Sales and Technical Service Mgr.	117 Anthony Street		Hillsdale	NY	12529	(508) 740-5194	www.cccllc.com	
Cornell University	Huck	Jason	Manager, Dairy Operations	Department of Food Science	255 Stocking Hall	Ithaca	NY	14853	(607) 255-3272	www.foodscience.cornell.edu	7 Cultured Product Manufacturer
Cornell University	Sinopoli	Dominique	Student	126 Stocking Hall		Ithaca	NY	14853	(315) 430-4170		21 Other

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Cornell University	Ranieri	Matthew	Graduate Student	405 Stocking Hall		Ithaca	NY	14853	(315) 256-6925		21 Other
Crest Foods Co., Inc.	Bullock	J. Peter	District Sales Manager	50 Eastwood Parkway		Depew	NY	14043	(815) 978-3386	www.crestfoods.com	13 Ingredients
Crompton Sales, Inc.	Crompton	Ralph	Chairman of the Board	60 Danton Drive		Methuen	MA	01844	(978) 687-1207	www.cromptonsales.com	
Crowley Transportation Services, LLC	Hoy	Stephen	Senior National Account Manager	104 Moody Street		Ludlow	MA	01056	(800) 543-0531	www.crowleytrans.com	
Dairy Concepts Inc.	Furnia	Bob	President	PO Box 249		Marietta	NY	13110	(315) 636-8516		21 Other
Dairy Farmers of America	Keating	Brad	Chief Operating Officer	PO Box 4810		Syracuse	NY	13221	(315) 431-1352	www.dfamilk.com	8 Dairy Cooperative
Dairy House Company	Gerfen	David	General Manager	150 Larkin Williams Industrial Court		Fenton	MO	63026	(636) 343-5444	www.dairy-house.com	13 Ingredients
Dairy Ingredients	Furnia	Larry	Owner	3062 E. River Road		Grand Island	NY	14072	(716) 773-5598		
Dairy Ingredients, Inc.	Nielsen	Greg	Technical Sales	10465 Enterprise Drive		Davisburg	MI	48350	(248) 922-0900	www.dairyingredientsinc.com	13 Ingredients, 17 R & D Quality Control
Dairy Marketing Services, LLC	Ellinwood	Dean	VP of Sales & Marketing	5001 Brittonfield Pkwy.	PO Box 4844	Syracuse	NY	13221-	(888) 589-6455	www.dairymarketingservices.com	
Danisco USA, Inc.	Breeden	John	Vice President Sales	Four New Century Parkway		New Century	KS	66031-0026	(800) 255-6837	www.danisco.com	
Dari-Farms Ice Cream	Silva	Dennis	Vice President	One Dair Farms Way		Tolland	CT	06084	(860) 872-8313	www.darifarms.com	6 Ice Cream Distributor
David Michael & Co., Inc.	Rosen	David		10801 Decatur Road		Philadelphia	PA	19154	(215) 632-3100	www.dmflavors.com	
Delfi Cocoa USA	North	Thomas		PO Box 251		Allamuchy	NJ	07820	(908) 813-1100		
Denali Flavors, Inc.	Owen	Mark	Regional Vice President-Sales	1632 Grenoble Road		Columbus	OH	43221	(614) 486-0317	www.moosetracks.com	13 Ingredients
Derry Management Services	Garafalo	Peter	Business Analyst	PO Box 771		Derry	NH	03038-0771	(603) 432-3647		
Designers Folding Box Corp.	Winney	Jeffrey	President	84 Tennessee Street		Buffalo	NY	14204-2797	(716) 853-5141	www.designersfoldingbox.com	15 Packaging Equipment & Materials
Domino Sugar	Henderson	Alan		120 Wood Ave	Suite 515	Iselin	NJ	08830	(732) 590-1190		
DSM Food Specialities	Andrews	Joseph	Regional Sales Manager	116 Strawberry Hill Road		Gloversville	NY	12078	(518) 775-1875		
Dunkirk Flavors, Inc.	Banach	Rosemary	President/Owner	99 West 4th Street		Dunkirk	NY	14048	(716) 336-3663	www.dunkirkflavors.com	
Dynamic Marketing & Technology, Inc.	Terkanian	Donald	President	19 Rose Ridge Court		Pawtucket	CT	06379	(860) 599-3928		13 Ingredients, 15 Packaging Equipment & Materials
Eastern Crown / retired	Grom	John		25 Nectarine Lane		Liverpool	NY	13090-	(315) 652-3296		
Eastern Crown, Inc.	Zajac	Dustin	President	4228 Peterboro Road	PO Box 850	Vernon	NY	13476	(315) 829-3505		
Eastern Perishable Products Assoc., Inc.	Ryan	Mike	Executive Director	17 Park Street		Wanaque	NJ	07465	(973) 831-4100	www.eppainc.org	20 Services, 21 Other
Ecolab Food & Beverage	Brown	Roger	VP	Route 1 Box 188		Keyser	WV	26726	(301) 724-4069		17 R & D Quality Control, 20 Services
Edgar A. Weber & Company	Doig	James		PO Box 546		Wheeling	IL	60090	(847) 215-1980	www.weberflavors.com	13 Ingredients
Edy's Grand Ice Cream	Spurchise	David	Business Development Manager	115 Timwood Drive		Baldwinsville	NY	13027	(315) 436-3397	www.edys.com	5 Ice Cream Manufacturer, 6 Ice Cream Distributor
EFCO Products Inc.	Raiser	Fred	Director of Sales	11 Clark Court		Elma	NY	14059	(716) 652-3407		
Elanco	Smith	Vinton	Dairy Public Affairs	A Division of Eli Lilly and Company	24 Fox Trail	Gettysburg	PA	17325	(717) 357-3421	www.elanco.com	21 Other
Ellison Bakery	Barton	David	Account Executive	PO Box 9087	4108 W. Ferguson Road	Fort Wayne	IN	46899	(800) 711-8091	www.ebakery.com	

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Evans Brokerage Co.	Evans	Brad	Owner	2 Tracey Lane		Budd Lake	NJ	07828-2203	(973) 426-0351		13 Ingredients, 15 Packaging Equipment & Materials
Evergreen Packaging	Orsillo	Ozzie	Director of Sales Adjacent Markets	130 Garfield Ave.		Woburn	MA	01811	(617) 961-9152	www.elopak.com	
Evergreen Packaging, Inc.	Vivaldelli	Jim	Director, Commercial Sales	10 Lookout Lane		Washington Crossing	PA	18977	(215) 493-2973	www.everpack.com	15 Packaging Equipment & Materials
Farmland Dairies, LLC.	Giardullo	Al	Regional Sales Manager	520 Main Ave		Wallington	NJ	07057	(315) 939-9743		
FlavorChem	Pasciuto	John	Northeast Technical Sales	31 Salem Road		Dracut	MA	01826	(978) 828-7263	www.flavorchem.com	
Food Engineering, Inc.	Wiltanger	Richard	Vice President	20 South 36th Street		Camp Hill	PA	17011	(717) 761-3731	www.foodenginc.com	21 Other
Forbes Chocolate	Geringer	Keith	President	800 Ken Mar Industrial Parkway		Broadview Heights	OH	44147-2922	(440) 838-4400	www.forbeschocolate.com	13 Ingredients
Fortney Packages Inc.	Logan	Denise	Senior Accountant	PO Box 708		Shippensburg	PA	17257-	(717) 532-3034	www.fortneypackages.com	14 Other Related Supplies
Foss North America	Crosier	Scott	Regional Sales Manager	14 Potter Place		Fairport	NY	14450	(612) 325-8602	www.fossnorthamerica.com	17 R & D Quality Control
Francis J. Sanzillo & Associates	Sanzillo	Frank	President	130 Washington Ave	Third Floor	Albany	NY	12210	(914) 448-0199		20 Services
Fruitcrown Products Corp.	Jagenburg	Robert	President	250 Adams Boulevard		Farmingdale	NY	11735	(631) 694-5800	www.fruitcrown.com	13 Ingredients
Fruition Fruits & Fills	Bell	Don	General Manager	2379 Speers Road		Oakville	ON	L6L-2X9	(905) 845-6843		
Fuchs North America, Inc.	Laughlin	Patrick	Director of Marketing	9740 Reisterstown Road		Owings Mills	MD	21117	(410) 363-1700	www.fuchsnorthamerica.com	
General Films, Inc.	Annarino	John	V.P. Sales	645 S. High Street		Covington	OH	45318	(937) 473-2051	www.generalfilms.com	
Gertrude Hawk Chocolates	Pimpo	John	Sales Manager - East	1327 Vineyard Drive		Medina	OH	44256	(507) 955-7536	www.gertrudehawk.com	
Giffords Ice Cream	Gifford	Lindsay	VP of Sales	25 Hathaway Street		Skowhegan	ME	04976-	(207) 272-9821	www.giffordsicecream.com	5 Ice Cream Manufacturer
Glacial Energy	Reebenacker	Carol	Business Development Manager	1 Riverview Blvd	#5-202	Methuen	MA	01844	(617) 893-3637	www.glacialenergy.com	21 Other
Gram Equipment	Fish	Herb	Sales Manager	1212 N. 39th Street	Suite #438	Tampa	FL	33605	(813) 248-1978	www.gram-equipment.com	15 Packaging Equipment & Materials, 16 Processing Equipment & Supplies
Graphic Packaging International	Kiolbasa	Jeff		1500 Nicholas Blvd		Elk Grove Village	IL	60007	(847) 981-6708		
Great Lakes Cheese Co. Inc.	Sleggs	John	Sales Manager	4520 Haskell Road		Cuba	NY	14727	(585) 968-1552	www.greatlakescheese.com	3 Cheese Manufacturer
Great Lakes Milk Products Inc.	O'Toole	Frank	President	3000 W. North Ave		Melrose Park	IL	60160	(708) 544-1694		
Green Spot Company	Hughes	Terry	Vice President of Sales & Marketing	100 S. Cambridge Ave		Claremont	CA	91711-9001	(800) 456-3210	www.greenspotusa.com	13 Ingredients, 21 Other
Hatteras Packaging Systems, Inc.	Schermerhorn	Bryan	Director of Sales and Operations	5499 State Route 521		Delaware	OH	43015	(740) 524-0012	www.hatteraspackaging.com	15 Packaging Equipment & Materials
Haylor, Freyer & Coon, Inc.	Wichmann	Scott		231 Salina Meadows Parkway	PO Box 4743	Syracuse	NY	13221-4743	(315) 703-1399	www.haylor.com	
Heartland Farms Dairy & Food Products, LLC	Jacoby	Thomas	Owner	1231 Horan Drive, Suite 200		Fenton	MO	63026	(636) 326-1110	www.heartlandfarmsdairy.com	
Herbein + Company, Inc.	Herbein	Carl	President and CEO	2763 Century Blvd		Reading	PA	19610-	(610) 378-1175	www.herbein.com	20 Services
Hershey Ice Cream	Holder	Walter	VP Production	P O Box 1821	301 S. Cameron Street	Harrisburg	PA	17101	(717) 238-8134		5 Ice Cream Manufacturer, 6 Ice Cream Distributor

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House of Flavors	Sherman	Jay	Vice President	110 N. William Street		Ludington	MI	49431	(231) 845-7369		
HP Hood LLC	Follette	Joanne	Quality Assurance Manager	Six Kimball Lane		Lynnfield	MA	01940	(617) 887-8512	www.hphood.com	1 Milk Processor, 2 Milk Distributor, 5 Ice Cream Manufacturer, 7 Cultured Product Manufacturer
Huhtamaki	Kurowski	Toni		100 State Street		Fulton	NY	13069	(315) 593-5112		15 Packaging Equipment & Materials
Hussmann Corp.	Janton	Mike	Regional Sales Manager	321 Chestnut Street		Audubon	NJ	08106	(856) 297-9467	www.hussmann.com	21 Other
Hydrite Chemical Company	Gay	George		4849 Enders Road		Manlius	NY	13104	(315) 569-8659		
Ingredient Sales and Services	Boyle	Michael	President	PO Box 9982	7132 Germantown Ave	Philadelphia	PA	19118	(215) 247-4852	www.ingredientsales.com	
J. Rettenmaier USA LP	Bellinger	Bob	Senior Account Manager	4814 Laurelwood Road		Knoxville	TN	37918-4414	(865) 951-4397	www.jrsusa.com	
J.I.T. Manufacturing, Inc.	Norton	John	President	50 Peel Street		Paterson	NJ	07524	(973) 247-7300		
Johnson Refrigerated Truck Bodies	Rude	Mayo	Director of Sales & Marketing	215 E. Allen St.		Rice Lake	WI	54868-0480	(800) 922-8360	www.johnsontruckbodies.com	
Joy Cone Company	Kloo	Juergen	Director, Foodservice Sales	3435 Lamor Road		Hermitage	PA	16148	(800) 242-2663	www.joycone.com	13 Ingredients, 14 Other Related Supplies
Keevily, Spero-Whitelaw Inc.	Cryan	Mike	Sales Representative	5353 Main Street		Williamsville	NY	14221	(716) 250-4291	www.keevily.com	
Klass Ingredients	Backman	Pat	President	3885 North Buffalo Street		Orchard Park	NY	14127	(716) 662-6665	www.klassingredients.com	
Kreider Dairy Farms	Hollister	Jerry	Milk Plant GM	1461 Lancaster Rd		Manheim	PA	17545	(717) 665-2344	www.kreiderfarms.com	1 Milk Processor, 11 Dairy Farm, 12 Distribution & Transportation, 2 Milk Distributor, 5 Ice Cream Manufacturer, 6 Ice Cream Distributor, 7 Cultured Product Manufacturer
Leiby's Dairy	Parks	Bill	V.P.	116 Mountain Road		Tamaqua	PA	18252	(570) 668-2399	www.leibysicecream.com	5 Ice Cream Manufacturer, 6 Ice Cream Distributor
Leonard's Express, Inc.	Trotta	Richard	VP Sales	PO Box 25124		Farmington	NY	14425	(585) 721-4924	www.leonardsepxpress.com	
Leprino Foods	Bischoff	Melissa	Cream Sales Manager	1830 W 38th Ave		Denver	CO	80214	(303) 480-2847	www.leprinofoods.com	
Lighthouse Plastics, LLC	Lohr	Duke	National Sales Maanger	12340 Sagamore Road		Leawood	KS	66209	(913) 530-1866	www.lighthouseplastics.com	
Linette Quality Chocolates	Buch	Ronald	Director of Industrial Sales	1124 Trinity North Road		Wrightsville	PA	17368	(717) 252-9203		13 Ingredients
LMI Packaging Solutions	Conway	Michael	National Account Manager - Dairy	3904 Mallard Lane		Naperville	IL	60564	(630) 445-5448	www.lmipackaging.com	15 Packaging Equipment & Materials, 20 Services
Loar & Young, Inc.	Kukorlo	Nikol	Vice President Sales	1603 Oregon Pike		Lancaster	PA	17604-4335	(800) 327-0490	www.loar-young.com	
Marshall Packaging Machinery	Marshall	Rick	Owner	PO Box 430		Spencer	NY	14883	(607) 589-6040		
MD & VA Milk Producers Cooperative Association, Inc.	Curtis	Mike	Plant Manager	8321 Leishear Road		Laurel	MD	20723	(301) 953-2964	www.mdvamilk.com	
Meadow Brook Dairy/Dean Foods	Curcio	Leah	Sales Rep.	6867 Schuyler Road		East Syracuse	NY	13057	(315) 452-5001	www.meadowbrookdairy.com	2 Milk Distributor
Merebelle LLC	Fisher	Ronne	Co-Founder & Owner	755 Park Ave		New York	NY	10021	(212) 472-9047	www.chozen.com	5 Ice Cream Manufacturer

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Mid-Atlantic Dairy Association	Chrisman	John	Vice President of Marketing	61 Mountain View Place		North Huntingdon	PA	15642-	(724) 861-8911	www.dairyspot.com	21 Other
MODPAC	Brownell	Chuck	Salesman	1520 Gifford Road		Phelps	NY	14532	(315) 548-8636	www.modpac.com	
Naturally Better Products. Inc.	Arms Jr.	David	Vice President	145 Pinehaven Shores Road	Suite 2092	Shelburne	VT	05482	(802) 985-5554		20 Services
Nelson-Jameson, Inc.	Wisnefske	Jan	Account Manager	2400 E. Fifth St.	PO Box 647	Marshfield	WI	54449	(715) 826-8302	www.nelsonjameson.com	
Nelson's Ice Cream	Nelson	David	President	651 Walnut St		Royersford	PA	19468	(610) 948-3000	www.nelsonsicecream.com	5 Ice Cream Manufacturer
New York State Cheese MFG. Association	Lucia	Janene	Exec. Secretary	172 Stocking Hall		Ithaca	NY	14853	(607) 255-2892	www.newyorkcheese.org	21 Other
Nielsen-Massey Vanillas	Fox	Dan	Director of Sales	1550 Shields Drive		Waukegan	IL	60085	(847) 578-1550	www.nielsenmassey.com	13 Ingredients
Norse Dairy Systems	Galajda	Paul	Regional Sales Manager	3302 Edge Lane		Thorndale	PA	19372	(610) 331-1376	www.norse.com	13 Ingredients, 15 Packaging Equipment & Materials, 16 Processing Equipment & Supplies
OCS Process Systems	Griffo	Joe		247 Woodshire Court		Getzville	NY	14068	(716) 807-5407	www.ocsprocess.com	
Olam Americas, Inc.	Armon	Mark	Account Manager US Dairy Division	720 N Franklin Street	Suite 400	Chicago	IL	60654	(312) 408-2345	www.olamonline.com	
Oliver M. Dean Inc.	Eldon	Richard	Owner/President	125 Brooks Street		Worcester	MA	01606	(508) 856-9100	www.omdean.com	
optek-Danulat, Inc.	Schwalbach	Tom	Product Specialist	N118 W18748 Bunsen Drive		Germantown	WI	53022	(888) 814-4288	www.optek.com	16 Processing Equipment & Supplies
ORBIS	Atkins	Tom	National Sales Manager	520 Worchester Court		Lakeland	FL	33809	(863) 698-5974	www.orbiscorporation.com	
Oregon Cherry Growers	Boles	Jeffery	National Sales Manager	1520 Woodrow Street NE	PO Box 7357	Salem	OR	97301	(503) 485-5810	www.orcherry.com	13 Ingredients
Osgood Industries Inc.	McGinnis	Tina		601 Burbank Road		Oldsmar	FL	34677	(813) 855-7337	www.osgoodinc.com	
OYSTAR Packaging Technologies	Baltzell	Mary	Marketing Coordinator	807 West Kimberly Road		Davenport	IA	52806	(563) 391-1100	www.oystar_packt.com	15 Packaging Equipment & Materials
Pioneer Cold	DeLiso	Clement	President	149 Plainfield Street		Chicopee	MA	01013-1583	(413) 736-1976	www.pioneercold.com	12 Distribution & Transportation, 21 Other
PolyPack, Inc.	Lawrence	Beryl	Dairy Sector Manager	3301 Gateway Center Blvd		Pinellas Park	FL	33782	(727) 578-5000	www.polypack.com	15 Packaging Equipment & Materials
Pouliot & Corriveau, Inc.	Kreis	Curt	Vice President	PO Box 471	185 Freno Road	Williamstown	VT	05679	(888) 499-6109	www.pcfoodgrade.com	9 Bulk Tank Hauler
Power in Learning	Westervelt	Rudy	President	PO Box 5424		Crestline	CA	92325	(909) 563-8700	www.powerinlearning.com	20 Services
Pressure Techniques, Inc.	Rubenstein	Peter	President	114 Hale Street		Haverhill	MA	01830	(978) 372-4050		16 Processing Equipment & Supplies
Profile Food Ingredients	Benic	Ted	CEO	1151 Timber Drive		Elgin	IL	60123	(847) 622-1700	www.profilefoodingredients.com	
Providence Speciality Products, Inc.	Federico	Mark		33 Dearborn Street		Providence	RI	02909-4101	(401) 272-4979		3 Cheese Manufacturer
Quality Dairy Ingredients, Inc.	Furnia	William	President	2380 Donegal Springs Road		Marietta	PA	17547	(717) 426-1558		13 Ingredients
RAL Services, Inc.	Longo	Richard	President	240 Plandome Road		Manhasset	NY	11030	(516) 365-8400	www.ralservices.com	
Randolph Associates, Inc.	Randolph	Henry	President	3820 3rd Ave South	Suite 100	Birmingham	AL	35222-1827	(205) 595-6455	www.raiconsult.com	17 R & D Quality Control, 19 Sanitation & Maintenance, 20 Services
Rehrig Pacific Co.	LaRoche	Peter	Asset Management	1738 West 20th Street		Erie	PA	16502	(603) 770-4172	www.rehrigpacific.com	15 Packaging Equipment & Materials

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Rehrig Penn Logistics	Swank	Matt	Manager, New Business Development	1738 West 20th Street		Erie	PA	16502	(704) 577-4416	www.rehrigpenn.com	
RELCO, LLC	Braun	Dennis	Marketing Manager	2281 3rd Ave SW		Willmar	MN	56201	(320) 231-2210	www.relco.net	
Rich Dairy Products, Inc.	Rich	Jennifer	Vice President	1020 Plain Street #300		Marshfield	MA	02050	(781) 834-0090	www.richdairy.com	
Robertet Flavors, Inc.	Williams	Jack	Representative	2101 Peninsula Drive		Erie	PA	16506	(814) 833-2898		13 Ingredients
Rocket Products, Inc.	Pinkerton	Robert	General Manager	1740 Chase Drive		Fenton	MO	63026	(636) 343-9110	www.rocketproducts.com	
Rock-Tenn Company	Templeton	Alan	Director / Dairy Segment	2048 Industrial Blvd		Kimball	TN	37347	(423) 605-0569	www.rocktenn.com	15 Packaging Equipment & Materials
Rogers-Associates	Rogers	Dale	Owner	136 Neck Road	Suite 2	Ward Hill	MA	01835	(978) 758-1069		
Rowlands Sales Co., Inc.	Rowlands	William	President	Butler Industrial Park	PO Box 552	Hazleton	PA	18201-0552	(800) 582-6388	www.rowlands.com	
Schlotterbeck & Foss Co.	Mangino	Sam	Food Service Sales Manager	117 Preble Street		Portland	ME	04101	(207) 772-4666	www.schlotterbeck-foss.com	
Schneider Packaging Equipment	Pietraszek	Ron	Market Segment Leader-Food and Beverage	PO Box 890	5370 Guy Young Road	Brewerton	NY	13029	(315) 676-3035	www.schneiderequip.com	15 Packaging Equipment & Materials
Sensient Flavors	Hadley	John	Senior Account Manager	21 Belvidere Blvd		North Providence	RI	02911	(401) 572-5340	www.sensient-tech.com	
SensoryEffects Flavor Systems	Hamby	Ed	Sr. Account Manager	231 Rock Industrial Park Drive		Bridgeton	MO	63044	(267) 994-1677	www.sensoryeffects.com	13 Ingredients
Separators, Inc.	Kennedy	Dan	Regional Sales Manager	2956 State Route 208		New Wilmington	PA	16142	(724) 714-2427	www.sepinc.com	
Sharon Manufacturing Co., Inc.	Stamm	Robert	President	540 Brook Ave		Deer Park	NY	11729	(631) 242-8870	www.sharonmfg.com	
SP Ingredients	Page	Scott	VP Sales	11 Wills Drive		New Hartford	NY	13413	(315) 724-6341		13 Ingredients
Stanpac Inc.	McCarthy	Jay	Packaging Sales	16 Jones Drive		Newburyport	MA	01950	(978) 462-2440	www.stanpacnet.com	15 Packaging Equipment & Materials
Star Kay White, Inc.	Platt	Steve	VP New Business Development	85 Brenner Drive	PO Box 147	Congers	NY	10920	(845) 268-2600	www.starkaywhite.com	
Statco Engineering	Purcell	Jim	Tech. Sales	164 Dry Bridge Road		Central Square	NY	13036	(315) 415-3545	www.statco-engineering.com	
Sudmo North America, Inc.	Romano	Brian	Regional Sales Manager	1330 Anvil Drive		Rockford	IL	61115	(815) 520-1591	www.sudmona.com	
Sweeteners Plus, Inc.	Whitford	Mark	Vice President	5768 Sweeteners Blvd.		Lakeville	NY	14480	(585) 346-2318	www.sweetenersplus.com	12 Distribution & Transportation, 13 Ingredients, 21 Other, 9 Bulk Tank Hauler
Synergy Flavors, Inc.	Sowers	Roderick	President	1230 Karl Court		Wauconda	IL	60084	(847) 487-1011	www.synergytast.com	13 Ingredients
Syracuse Label & Surround Printing	Alaimo	Kathleen	President	110 Luther Avenue		Liverpool	NY	13088	(315) 422-1037	www.syrlabel.com	
T.C. Jacoby & Co.	Miklasz	Paul	Manager Milk Sales	1716 Hidden Creek Court		Saint Louis	MO	63131	(800) 877-9556	www.jacoby.com	
Tate & Lyle Custom Ingredients, Inc	Bienus	John	Account Manager	3 Dorset Drive		Hackettstown	NJ	07840	(908) 813-3428	www.tateandlyle.com	13 Ingredients
Tetra Pak, Inc.	Platzbecker	Kurt	General Manager - Gable Top Packaging	970 Countryside Dr.		Medina	OH	44256	(330) 721-7968	www.tetrapakusa.com	15 Packaging Equipment & Materials
The Charles Stube Co., Inc.	Stube	Kraig	President	8116 Cazenovia Road #7		Manlius	NY	13104	(315) 682-6479		
TIC Gums, Inc.	Andon	Tim	Technical Sales Rep.	10552 Philadelphia Road		White Marsh	MD	21162	(800) 899-3953	www.ticgums.com	
Titusville Dairy Prod.	Kerr	Ralph	General Manager	217 S. Washington Street	PO Box 186	Titusville	PA	16354	(814) 827-1833		5 Ice Cream Manufacturer, 7 Cultured Product Manufacturer

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TPE Sales	Eutsler	Timothy	Sr. Acct. Mgr.	331 Cressman Drive		Allentown	PA	18104	(610) 360-9997		
Tretter Food Ingredients + Packaging	Tretter	Jack	President/Owner	PO Box 736		Westwood	MA	02090	(617) 842-3835		13 Ingredients, 15 Packaging Equipment & Materials
Tri Tank Corp.	Richardson	Mark		115 Farrell Road		Syracuse	NY	13209	(315) 451-8663	www.tritank.com	
Troy & Banks Consultants, LLC	Garry	Kevin	Director of Client Services	2216 Kensington Ave		Buffalo	NY	14226	(716) 839-4402	www.troybanks.com	20 Services, 21 Other
Turkey Hill Dairy, Inc.	Wright	Tom	VP Marketing	2601 River Road		Conestoga	PA	17516	(717) 872-5461	www.turkeyhill.com	1 Milk Processor, 2 Milk Distributor, 5 Ice Cream Manufacturer, 6 Ice Cream Distributor
T-Way & Associates, Inc.	Treadaway	Craig	President	5800 Holland Church Rd.		Raleigh	NC	27603	(919) 772-9695		21 Other
TWINCO Inc.	Ensby	Richard	Salesman	295 Arbuckle Pond Road		Colton	NY	13625	(315) 262-2247	www.twincoinc.com	
United Dairy Machinery Corp.	Sisson	Steven	President	301 Meyer Road	PO Box 257	Buffalo	NY	14224	(716) 674-0500	www.udmc.biz	16 Processing Equipment & Supplies, 20 Services
University Creamery	Palchak	Thomas	Manager	119 Food Science Bldg.		University Park	PA	16802-	(814) 865-7535	www.creamery.psu.edu	1 Milk Processor, 3 Cheese Manufacturer, 5 Ice Cream Manufacturer, 7 Cultured Product Manufacturer
Upstate Niagara Cooperatives, Inc.	Green	Sherrie	Regional Sales Manager	6361 Thompson Rd.		Syracuse	NY	13206	(315) 432-8809	www.upstateniagara.com	1 Milk Processor, 2 Milk Distributor, 5 Ice Cream Manufacturer, 7 Cultured Product Manufacturer, 8 Dairy Cooperative
Upstate Utilities	Thomas	John		2592 Western Ave, Suite #201		Altamont	NY	12009	(518) 355-4761	www.upstateutilities.com	21 Other
USC Consulting Group	Zawacki	Greg	Operations Manager	3000 Bayport Drive		Tampa	FL	33607	(800) 888-8872	www.usccg.com	20 Services
Viking Food Group	Pershall	Ron	President	1753 Hopewell Road		Elverson	PA	19520	(610) 286-6384	www.vikingfoodgroup.com	13 Ingredients
Virginia Dare	Kelly	Brian	Account Executive	19 E. Mill Station Drive		Newark	DE	19711	(302) 293-7862	www.virginiadare.com	13 Ingredients
Vivolac Cultures Corp.	Fairfield	Terry	Technical Service/Sales	3862 E Washington Street		Indianapolis	IN	46201	(815) 979-3711	www.vivolac.com	
W.T. Beck Specialty Co., Inc.	Beck	Tom	President	PO Box 2896		Duxbury	MA	02331	(781) 585-1783		16 Processing Equipment & Supplies
Wadhams Enterprises	Wadhams	Richard	Owner	369 Bostwick Road		Phelps	NY	14532-9309	(315) 789-8871	www.wadhams.com	9 Bulk Tank Hauler
WCB Ice Cream	White	Neal		267 Livingston Street		Northvale	NJ	07647	(201) 750-6501		16 Processing Equipment & Supplies
WEBBER/SMITH Associates, Inc.	Smith	Garry	Chairman	1857 William Penn Way	Suite 201	Lancaster	PA	17601	(717) 291-2266	www.webbersmith.com	20 Services
xpedx - International Paper Co.	Habermehl	Robert	Sales Manager	4626 Crossroads Park Drive		Liverpool	NY	13088	(518) 598-2228	www.xpedx.com	
Zimmer Custom-Made Packaging	Bergman	Paula	Marketing & Partnership Manager	1450 East 20th Street		Indianapolis	IN	46218-3454	(317) 263-3436	www.zcmp.com	21 Other